

Subject: Ad Campaign Info
From: Christopher Loos <chris@urbanize.la>
Date: 09/22/2017 10:46 AM
To: Julia Marino <JMarino@downtownla.com>
CC: canderson@downtownla.com

Hi Julia,

Sorry to have missed you on this morning's call. Here's the specifics Christy and I discussed:

Ad Type	Visibility	CPM	Impressions	Cost	Notes
970x90 Large Leaderboard - Banner ATF	Desktop	\$12	20,833	\$250	A/B Testing w/ 2 different images
336x280 Large Rectangle - Banner ATF	Mobile	\$12	20,833	\$250	A/B Testing w/ 2 different images
Total			41,666	\$500	

This initial campaign would be for a total of \$500, split evenly across 2 different ad types:

- 970x90 Large Leaderboard - Banner ATF (Desktop)
- 336x280 Large Rectangle - Banner ATF (Mobile)

This campaign would begin next **Wed Sep 27**, and run through **Tue Oct 3** (1 week) and will deliver **41,666 total impressions**. Last week Urbanize had around 51,000 user sessions, so assuming that we get a similar amount of traffic during the next couple weeks your campaign will be visible for ~ 82% of sessions - pretty good saturation.

The campaign would also make use of A/B split testing. You'd provide us with 2 different images for each ad size. The impressions will be split evenly over each image (so each image garnering 10,416 impressions). At the end of the campaign we'll provide you with the independent performance metrics (e.g. click counts, etc) for each graphic-- useful information for next time around!

I'll get the insertion order and invoice to you this morning. Signing the IO locks in your reservation. We ask that the invoice is paid prior to the start of the campaign.

Image files can be in PNG, JPEG or GIF format and must be provided no later than **8pm Tue Sep 27**.

If you have any questions, please don't hesitate to ask. I'm excited to be partnering with DCBID! You guys are DTLA's biggest advocates and do amazing work :)

Thanks,

Chris

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